U.S. SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-SB AMENDMENT NO. 2

GENERAL FORM FOR REGISTRATION OF SECURITIES OF SMALL BUSINESS ISSUERS

UNDER SECTION 12(B) OR (G) OF THE SECURITIES EXCHANGE ACT OF 1934

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC.

(Name of Small Business Issuer in its charter)

| FLORIDA | 65-0452156 |
|---|--------------------------------------|
| (State of incorporation) | (I.R.S. Employer Identification No.) |
| 3750 INVESTMENT LANE, SUITE 5 WEST PALM BEACH, FLORIDA | 33407 |
| (Address of principal executive offices) | (Zip Code) |
| ISSUER'S TELEPHONE NUMBER (561) 863-8446 | |
| SECURITIES TO BE REGISTERED PURSUANT TO 1 | 2(B) OF THE ACT: NONE |
| Securities to be registered pursuant to 1 | 2(g) of the ACT: |
| COMMON STOCK \$. (Title of | |

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ITEM 1. DESCRIPTION OF BUSINESS

GENERAL

Health & Nutrition Systems International, Inc. (the "Company," "HNS," "we" or "us") markets and sells vitamin, herbal and herbal-mineral formulations to pharmacies, health food store and mass market retailers.

We were organized as a Florida corporation on October 25, 1993. Our fiscal year end is December 31. Our corporate offices are located at 3750 Investment Lane Building #5, West Palm Beach, Fl. 33404. Our phone number is (561) 863-8446.

During the course of the last three years of our business operations, our growth strategy was to establish a nationwide network of distributors. From 1997 to December 1998, we used an outside marketing company to help us establish this distributor network. We sold our products directly to the marketing company, which, in turn, would advertise and sell to distributors directly.

In December 1998 we determined that we could improve our profit margins and provide better retail support by eliminating the marketing company and sell directly to retail health food and independent retail pharmacy accounts. In January 1999 we established an in-house telemarketing operation that, since May 1999, has opened a weekly average of 30-40 new accounts. Since January 1999, we have increased our independent retail account to over 2,000 accounts at March 31, 2000.

In addition, we have pursued opportunities with chain drugstores and health food stores such as GNC, NBTY and El Amal. We also have begun participating in industry and trade shows to promote and expose our brand of products.

We have not spent money on research and development activities during this time. We have contracted with two manufacturing companies that supply us with our formulations. These formulations are not proprietary, but research and development personnel at these manufacturing companies work with our personnel in developing formulations which meet with our particular specifications. We provide our key accounts with sample formulations and based on this collective input determine whether we wish to market a product.

MANUFACTURING

We contract our manufacturing out to herbal supplement manufacturers. The manufacturers' research and development personnel, using our specifications, develop our formulations. Approximately 95% of our manufacturing needs are met by Garden State Nutritional, a division of

Vitaquest International Inc. Garden State owns a 200,000 square foot manufacturing facility in West Caldwell, New Jersey. Our secondary source of manufacturing is Florida Supplement Corporation, which houses a 10,000 square foot manufacturing facility located in Hollywood, Florida. We use Florida Supplement as a backup supplier of product on a per-order basis in the event we experience a shortfall from Garden State. We do not have term contracts with these suppliers. The loss of these suppliers would have a material adverse effect on us.

FACTORING

We initially entered into a factoring agreement with Nationsbanc Business Finance Corporation in November 1998. This agreement provided that Nationsbanc purchases our receivables from time to time at a certain discount. The term of this agreement was open ended. The factoring agreement has recently been updated. We recently contracted with NationsBank (now Bank of America) for one year beginning April 1, 2000 to be our exclusive factor at discount a rate of 3%. HNS maintains a reserve account with the factor of 15% of the outstanding receivables held by the factor. The reserve account may be charged additional fees from 1% to 3% on invoices paid beyond the agreed to terms. We agreed to factor a minimum of \$185,000 per month for 12 months. If we fall below for any month, we can make up the difference in the following month. However, our account will be charged 3% of 185,000 or \$5,550 per month whether we factor or not.

This arrangement will assist us since we do not have to carry the large dollar invoices to term. By selling our invoices, we get paid 85% of the invoice as soon as we ship. We only factor large accounts and not telemarketing accounts.

GENERAL NUTRITION CORPORATION, INC. (GNC)

We have served as vendor for the dietary supplements retailer, GNC, since the fourth quarter of 1998. We have no formal written contract with GNC. GNC is a leading specialty retailer of nutritional supplements and other health products, with more than 4,000 company-owned and franchised locations worldwide. Selected HNS products are included in GNC's Plan-o-gram marketing program, a pre-planned in-store display format. Other of our products are presently warehoused by GNC and are available to their corporate and franchise stores. In 1999, we derived \$751,945 (or 40%) of revenues from our GNC account.

The Plan-o-gram program guarantees distribution of our products in all 4,000 GNC stores. This program gives our products shelf positions in identical locations in all GNC stores. Products part of the Plan-o-gram program include the following:

ThinTab (90 count bottle)
Carbcutter (60 count bottle)

Warehoused items give our products less exposure as they are stored by the vendors without any prominent shelf locations or guaranteed exposure. Our warehoused items include the following: ThinTab (30 count bottle)
ThinTab (90 count bottle)
Thin Tab Mahuang Free (60 count bottle)
Carbcutter (60 count bottle)
ThinTab (3 count pouch)

PHARMACIAS EL AMAL

Since the third quarter of 1999, El Amal, A 50-store pharmacy chain in Puerto Rico, has sold our product, Thin Tab, under an agreement which provided for an initial TV and print campaign paid for by us, but deducted from El Amal's invoices to us through November 1999 (end of campaign) which totaled approximately \$46,000. This is not a written agreement. Pharmacias El Amal is the largest pharmacy chain in Puerto Rico. In 1999, we derived \$234,696 (or 12%) of revenues from our Pharmacias El Amal account.

INDEPENDENT RETAIL LOCATIONS

Our in-house staff of eight telemarketers has opened 2,000 new independent retail accounts since we began in-house telemarketing in January 1999. We estimate, based on American Business Information (Info USA), that over 100,000 potential retail outlets, including pharmacies, health food stores and convenience stores exist in the U.S. We are also participating in trade shows that retail health and pharmacy stores attend. At these shows, we have sold our products to the stores as well as established contacts to call after the show so we can follow up with more information on our products. In 1999, we derived \$327,870 (or 17%) of revenues from independent health and pharmacy accounts. We cannot be confident that we will be able to expand our number of independent retail accounts in the near future.

Inasmuch as GNC and El Amal accounted for approximately 52% of our total sales, the loss of either or both of these accounts would have a material negative effect on us. We do not have written contracts other than simple purchase orders with each of these customers.

INDEPENDENT DISTRIBUTORS

Currently, we have ten active distributors for our products. These distributors service several accounts which they have set up with our products. We are no longer focusing on developing relationships with distributors, although we will continue to work with existing distributors. In 1999, we derived \$291,402 (or 16%) of revenues from these distributors. We expect revenues from independent distributors will continue to decline as a percentage of total revenues in coming periods.

PRODUCTS

We distribute the following products: Thin Tab(R), Thin Tab Mahuang Free, Ultra Zoom 2000 (TM), Carbcutter(TM), On The Move(TM), Thin Tab Fat Binding System and Thin Bar(TM). Most

of our products are trademarked. Thin Tab Ripped Max, Super Carbcutter and Thin Shake are new products under development.

THIN TAB

Thin Tab is an herbal supplement tablet formulated as an energy enhancer to increase stamina, endurance and mental acuity. We market Thin Tab as being effective in producing positive benefits without the negative side effects of caffeine. We also believe ThinTab to be effective in weight management, as it contains ingredients believed to suppress hunger, metabolize fat and optimize weight control programs.

THIN TAB MAHUNG FREE is designed to offer the benefits of Thin Tab in an ephedra -free formula, which some users believe to cause caffeine-like symptoms such as shakiness or the jitters. We believe the Thin Tab Mahuang Free formula combines herbs that eliminate this negative side effect.

ULTRA Z00M 2000(TM) is made of active Ginsenosides and Vitamin B-12, and designed to deliver instant energy.

 $\mbox{\it CARBCUTTER}$ is a carbohydrate inhibitor that is designed to encourage weight control by inhibiting carbohydrate absorption.

ON THE MOVE is marketed as a sustained energy, endurance and immune system booster.

THIN TAB FAT BINDING SYSTEM is designed to promote weight loss and healthy cholesterol levels through a reduction in fat absorption.

THIN BAR is a high protein and high energy meal replacement bar in a peanut butter/chocolate flavor.

The following products are under development:

THIN SHAKE is a meal replacement powder, to be available in chocolate and vanilla flavors. This shake features high-end phytonutrients, vitamins, minerals and lipotropics.

THIN TAB RIPPED MAX is designed to be a maximum strength thermogenic for energy enhancement and appetite suppression.

SUPER CARBCUTTER is believed to be a maximum carbohydrate inhibitor. Also, it is designed to provide for maximum energy support.

COMPETITION

The dietary supplement industry is highly competitive. Some of our competitors have greater resources and name recognition. These competitors include: Atkins Nutritional, Twinlabs, Metabolife International, Inc. and Rexall Sundown. Inc.

We believe that our competitive advantage over these larger competitors lies with our focus on a limited number of products as well as our ability to receive rapid feedback about new and existing products from members of our independent retail health and pharmacy retailers. These retailers represent a broad cross-section of the population able to give valuable data for us to interpret and move quickly without a large marketing expense.

Another advantage is our niche focus on diet energy products. We do not carry multiple product lines. This focus allows us to concentrate our marketing efforts on a few items, allowing us to spend more dollars per item than some of our larger competitors who sell a greater variety of items. This niche approach allows us to foster a brand awareness of our specialization in diet energy products.

Our manufactures sell us particular formulations of product, which, despite their uniqueness, might be seen as similar to other products made by the same manufacturers. We strive to differentiate our products chiefly through our marketing as well as through our mixture of ingredients and their measurement.

Significant barriers to entry exist within our industry, chief among them is the difficulty in establishing any new product. This involves a major capital commitment to advertise, participate in trade shows and build inventory, which is why we have focused on a limited number of products . Test marketing also requires a significant commitment of time and capital. Research and development is not a necessary expense, but it would be advantageous to develop a patented proprietary product. Many competitors sell a broad range of health and nutrition products. Our competitors sell to the same retail outlets as we do. In addition, our suppliers will sell similar products to other marketers, although they may not represent the same formulations. We as well as other marketers make the effort to differentiate our particular products and formulas as well as providing distinctive packaging.

CERTIFICATES OF ANALYSIS

All of our herbal supplement products have certificates of analysis supplied by each manufacturer, who generally supply each of their customers with this documentation. These documents provide clinical test results of product quality and ingredient accuracies. Most major retailers want to see these certificates and, frequently, smaller retailers wish to see them as well. It has been our experience that consumers rarely, if ever, want to see this documentation.

GOVERNMENT REGULATION

Generally, the regulations of the Federal Drug Administration and state imposed labeling standards require full disclosure of our products' ingredients, which we abide by. As required by the Dietary Supplements, Health and Education Act, we cannot make on our labels or advertising materials either precise health claims that cannot be substantiated or hint that the product is intended to cure a disease. We comply with this requirement. Additionally, our manufacturers abide by industry standards for manufacturing and quality control. Each manufacturer is subject to regulatory oversight of the United States Department of Health and Human Services, the Department of Public Health Services and the Food and Drug Administration.

The FDA oversees safety, manufacturing and product information such as claims in a product's labeling, package inserts and accompanying literature. The Federal Trade Commission regulates the advertising of dietary supplements. The manufacturers review our labeling and will not supply us with the product unless our labeling satisfies their requirements.

INSURANCE

We are insured for product liability claims up to an aggregate of 55,000,000. In addition, each of our herbal supplement vendors has supplied us with industry-standard proof of insurance.

EMPL OVEES

We currently have 30 full time employees, five of which are managerial, ten are engaged in sales, five administrative personnel and ten are assembly personnel which is essentially a packaging function. We believe our relationship with our employees is good.

Our production/assembly personnel package products received from our manufacturers. Generally, they place the products in plastic or "clamshell," packaging to protect the product and afford theft protection to the retailer. We custom assemble and package our products to each customer's order. Our production/assembly personnel also fill out shipping documents, UPS forms, FedEx forms and C.O.D's. We ship approximately 50-100 packages per day. Large orders are shipped on pallets.

AVAILABILITY OF ADDITIONAL INFORMATION

This registration statement can be read and copied at the public reference facilities maintained by the Securities and Exchange Commission at Room 1024, 450 Fifth Street, NW, Washington D. C. 20549. Information about the Corporation of the Public Reference Room may be obtained by calling 1-800-SEC-0330. The Registration Statement is also available to the public from commercial document retrieval services or via EDGAR on the commission's Web site at www.sec.gov.

Prior to the effective date of the registration statement, we were not subject to the reporting requirements of the Securities Exchange Act of 1934 ("Exchange Act") and did not file quarterly and annual reports with the Commission. These reports can be accessed via EDGAR at the Commission's Web site, www.sec.gov. In addition, we expect to furnish our shareholders with annual reports containing audited financial statements and may distribute quarterly reports containing unaudited summary financial information.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS

TWELVE MONTHS ENDED DECEMBER 31, 1999 COMPARED TO TWELVE MONTHS ENDED DECEMBER 31, 1998.

NET SALES: Net sales for the twelve months ended December 31, 1999 were \$1,867,800, an increase of \$945,392 or 102%, as compared to net sales of \$922,408 for the twelve months ended December 31, 1998. The increase was due to restructuring sales and marketing programs from outside marketing and broker services to in-house sales. Our in-house telemarketing program has generated \$327,870 in sales in the independent health food store and independent pharmacy market. We have established and maintained sales in health food chain accounts of \$820,845 and pharmacy chain accounts of \$234,696. Independent distributors have purchased \$414,402 of products.

COST OF SALES: Cost of sales for the twelve months ending December 31, 1999 was \$729,994 or (39% of net sales, as compared to \$462,008 or 51% of net sales for the twelve months ending December 31, 1998. The decrease is primarily attributable to our decision to sell directly to stores without the use of outside marketing companies. By eliminating the outside marketer, we eliminate that cost of sales, thereby improving our margins without increasing prices paid by our customers.

GROSS PROFIT: Gross profit for the twelve months ended December 31, 1999 was \$1,137,806 an increase of \$677,406 or 147%, as compared to gross profit of \$460,400 for the twelve months ending December 31, 1998. Of this increase, \$43,710 or 6% of the increase was attributable to higher margins resulting from elimination of use of outside marketing companies. \$633,696 or 94% was attributable to increased sales. As a percent of net sales, gross profit was 61% for the twelve months ending December 31, 1999, as compared to 50% for the twelve months ending December 31, 1998. Each increase is primarily attributable to increased sales and increased profit.

OPERATING EXPENSES: Operating expenses were \$1,112,938 for the twelve months ending December 31, 1999, representing an increase of \$416,098 as compared to \$696,840 for the twelve months ending December 31, 1998. As a percent of net sales, operating expenses were 59% for the twelve months ending December 31, 1999 as compared to 76% for the twelve months ending December 31, 1998. Each difference is primarily attributable to increased sales to new channels of distribution.

NET PROFIT FROM OPERATIONS: Net profit from operations \$27,579 or \$.004 per share for the twelve months ending December 31, 1999 as compared to a net loss of \$(254,394) or \$(0.04) per

share for the twelve months ending December 31, 1998. The increase in income from operations is primarily attributable to increased sales, increased profit margins and decreased operating expenses.

CARRY FORWARD LOSS

We have net operating loss carry forwards of approximately \$339,774 for tax purposes to affect future taxable income. The net operating loss carry forwards expire between 2008 and 2018.

LIQUIDITY & CAPITAL RESOURCES

At December 31, 1999, the Company had a working capital surplus of \$311,246. Net cash used in operating activities for the year ended December 31, 1999 was \$121,578 and resulted primarily from the net income for the year and payment of trade accounts and accrued expenses. Net cash used in investing activities was \$59,102 for the year ended December 31, 1999. Net cash provided by financing activities for the year ended December 31, 1999 was \$298,121 which resulted from an equity financing under which we issued 1,363,488 shares of our common stock, 341,872 of our \$.50 warrants and 341,872 of our \$2.00 warrants.

We factor certain of our account receivables with NationsBank. NationsBank purchases receivables for 97% of the face amount of certain invoices, and we maintain a reserve account of 15% of the outstanding receivables held by the factor. The reserve account may be charged additional fees from 1% to 3% on invoices paid beyond the agreed terms. NationsBank has extended credit up to \$1,000,000 for factoring GNC up from \$500,000.

Health & Nutrition Systems has seen significant increases in accounts receivable and inventories as our sales have grown. These increases have been offset partially by increases in accounts payable. During calendar year 1999, the Company financed its operations and expansion by issuing equity consisting of units of its common stock and warrants. We believe that sales will continue to increase in the future, and we will need to issue additional securities to finance that expansion in the event that revenues are not sufficient to offset expenses. In addition to this method of financing, negative cash flows from operations, we plan to develop further our banking relationships and use short-term and long-term debt financing to support sales growth. At December 31, 1999, Health and Nutrition Systems had cash in bank and current accounts receivable sufficient for its expected short-term cash requirements for the next six months.

Management believes that we need to raise additional capital to expand our inventory levels, product lines and sales. We intend to fund our expansion through a variety of means, including factoring major accounts, which arrangement will provide us revenue of 85% of the invoice at time of shipment instead of carrying that account receivable for approximately 30-90 days. Additional capital would be directed to expand current inventory, establishing a greater profile for the Company, participation in additional trade shows and perhaps develop as many as two or three new products in diet and energy categories as well as to explore e-commerce possibilities.

In addition, we have negotiated larger credit limits with our suppliers. For example, formerly our credit limit with Garden State Nutritional, our primary source of product, was \$80,000. Currently, we have over \$400,000 in credit with Garden State Nutritional which is expected to increase as our orders expand.

At April 15, 2000 HNS had 341,872 outstanding warrants, which, if all are exercised, would provide an additional \$683,744 in proceeds to HNS. Through April 6, 2000 \$25,363 of warrants (50,727) have been exercised since the end of the 1999 fiscal year. We also intend to explore other sources of funding on an "as-needed" basis, including private and public offerings. The primary factors that would encourage warrant holders to exercise their warrants is if the common stock of HNS becomes publicly traded and whether the price at which the common stock trades exceeds the exercise price of the warrants.

DISCLOSURE REGARDING FORWARD LOOKING STATEMENTS

Information contained or incorporated by reference in this registration statement on Form 10-SB and contains "forward-looking statements" which can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," or comparable terminology, or by discussions of strategy. These forward-looking statements involve certain significant risks and uncertainties, and actual results may differ materially from the forward-looking statements. No assurance can be given that future results covered by the forward-looking statements will be achieved, and other factors could also cause actual results to vary materially from the future results covered in such forward-looking statements. The Company does not undertake to publicly update or revise any of its forward looking statements even if experience or future change show that the indicated results or events will not be realized.

ITEM 3. DESCRIPTION OF PROPERTY

Our corporate offices and finished product warehouse is located in a 6,000 square foot facility at 3750 Investment Lane, Building 5, West Palm Beach, Florida, 33404. This lease expires on December 31, 2002 and provides for lease payments of approximately \$2,010.00 per month. We also have storage facilities at Building 1A which consists of 4,000 square feet with lease payments of \$1,767 and expiring December 31, 2000. All packaging and shipping is performed from this location.

ITEM 4. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

This chart shows: (i) the name and number of shares of each officer or director; (ii) the name and number of shares held by each person known to be the beneficial owner of more than 5% of our common stock; and (iii) the holdings of all officers and directors as a group. The address for each person is 3750 Investment Lane Suite 5, West Palm Beach, Florida 33404 unless we indicate

otherwise. As of March 31, 2000 there were approximately 6,793,894 shares of common stock issued and outstanding.

| Name of Beneficial Owner | Amount of Beneficial Ownership of Stock | Percentage of Class |
|---|--|---------------------|
| | | |
| Tony Musso | 1,138,657 | 16.8% |
| Steven Pomerantz | 973,657 | 14.3% |
| Christopher Tisi | 914,575 | 13.5% |
| Tony D'Amato | 799,104 | 11.8% |
| J. C. Herbert Bryant III | 500, 268 | 7.4% |
| Anthony & Renute Dell'aquilla | 510,000 | 7.4% |
| Napoleon & Tania Paz | 520,000 | 7.5% |
| All executive officers & directors as a group | | |
| (3 People) | 3,026,889 | 44.6% |

The holdings of Anthony and Renute Dell'aquilla include warrants to purchase 100,000 shares of common stock at a purchase price of \$2.00 per share, exercisable until April 5, 2001. Napoleon and Tania Pas hold identical warrants to purchase 100,000 shares.

Tony D'Amato's address is 1526 Michigan Avenue, #1, Miami Beach, Florida. J.C. Herbert Bryant III's address is 517 27 Street, West Palm Beach, Florida 33407. The Dell'aquilla's address is 15377 Whispering Willow Drive, Willington, Florida 33414. The Paz' address is 51 Seabreeze Avenue, Delray Beach, Florida 33483.

A former consultant and its assigns received options to purchase 700,000 shares in contemplation of services. HNS cancelled 650,000 of the shares subsequently issued based on its position that the services contracted for were not rendered nor adequate consideration received for the exercise of the option.

ITEM 5. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS

The following table sets forth the names, positions with the company and ages of the executive officers and directors of the company. Directors will be elected at the Company's annual meeting of shareholders and serve for one year or until their successors are elected and qualify. The Board elects officers and their terms of office are, except to the extent governed by employment contract, at the discretion of the Board.

| Name | Age | Position |
|------------------|-----|--|
| | | |
| Steven Pomerantz | 44 | President, Chief Executive Officer, Treasurer, Director |
| Christopher Tisi | 30 | Chief Operating Officer, Secretary, Director |
| Tony Musso | 50 | Chairman of the Board of Directors |

Each director holds office until the next annual meeting of shareholders and until his successor is elected and qualified. Each officer holds office until the first meeting of directors following the annual meeting of shareholders and until his successor is elected and qualified, subject to earlier removal by our board of directors.

STEVEN POMERANTZ

Steven Pomerantz has served as President and Chief Executive Officer since March 1998. From 1995 to March 1998, Mr. Pomerantz served as Vice President of Finance and Chief Operating Officer. Prior to joining HNS, Mr. Pomerantz served as President of CSP International, Inc., a manufacturer of pepper gas, which he co-founded with Mr. Musso in 1985 and sold in December 1994. From 1982 to 1984 Mr. Pomerantz was an account executive with NCR Corporation. In 1980, Mr. Pomerantz received his MBA from Emory University in Atlanta, Georgia.

CHRISTOPHER TISI

Christopher Tisi has served as Chief Operating Officer since December, 1999. Mr. Tisi has also served as Vice President of Sales and Marketing from March 1998 to December 1999. From 1994 to March 1998, Mr. Tisi served as Vice President of Training. From 1991 to December 1994, Mr. Tisi served as a Marketing Director at Quorum International, a multi-level marketing company in Phoenix, Arizona.

TONY MUSSO

Tony Musso serves as Chairman of the board of directors, a position he has held since March 1998. From 1993 to March 1998, Mr. Musso served as President and Chief Executive Officer. Mr. Musso has served as Chairman of the Board of Nutrition Superstore.com since November 1997. In 1985 Mr. Musso co-founded CSP Int., Inc. with Mr. Pomerantz and sold the Pepper Spray Manufacturing Company in December 1994. In 1989 Mr. Musso founded International Marketing Strategies and served as Executive Director until December 1997. The company distributed Health & Beauty products for NYSE (NUS) Nu-Skin International. From 1977 to 1985 Mr. Musso served as V.P. of Sales of S.G.M., a Halon Fire Extinguisher company. From 1972 to 1976, Mr. Musso served as an internal auditor for Thomas Jefferson University in Philadelphia, P.A. In 1974, he received his Law Degree from Delaware Law School and in 1971, he received his Bachelors of Science from the University of Scranton.

ITEM 6. EXECUTIVE COMPENSATION

CASH COMPENSATION

The following table summarizes all compensation recorded by Health & Nutritional System in the last three fiscal years for the Company's executive officers serving as such.

| Name | Year | Salary | Bonus | Position |
|-----------------|------|-----------|---------|----------------|
| | | | | |
| Steve Pomerantz | 1999 | \$ 13,356 | \$1,022 | President |
| | 1998 | \$ 41,731 | \$0 | President |
| | 1997 | \$140,673 | \$0 | Vice President |
| Tony Musso | 1999 | \$ 1,100 | \$0 | Director |
| | 1998 | \$ 10,577 | \$0 | Vice President |
| | 1997 | \$ 52,778 | \$0 | President |

OPTION GRANTS IN YEAR ENDED DECEMBER 31, 1999

No options were granted to any executive officers in 1999.

STOCK OPTION PLAN

In May 1998 the Company adopted a stock option plan. Currently, no options are outstanding. The purpose of the stock option plan was to increase the employees and non-employee directors' proprietary interest in HNS and to align more closely their interests with the interests of the shareholders of HNS, as well as to enable HNS to attract and retain the services of experienced and highly qualified employees and non-employees directors.

Options granted under this plan may either be options qualifying as incentive stock options under Section 422 of the Internal revenue Code of 1986, as amended, or options that do not so qualify. Any incentive option must provide for an exercise price of not less than 100% of the fair market value of the underlying shares on the date of such grant, but the exercise price of any incentive option granted to an eligible employee owning more than 10% of the our common stock must be at least 110% of such fair market value as determined on the date of the grant.

The term of each option and the manner in which it may be exercised is determined by the board of directors, provided that no option may be exercisable more that 10 years after the date of its grant and, in the case of an incentive option granted to an eligible employee owning more that 10% of the our common stock, no more than five years after the date of the grant. The exercise price of non-qualified options shall be determined by the board of directors.

We reserved an aggregate of 2,500,000 shares of common stock for issuance of options under the stock option plan. As of November 1, 1999, options to purchase an aggregate of 335,000 have been granted, all of which have been exercised by two former directors, J.C. Herbert Bryant, III and John Tomaselli. Therefore, options to purchase 2,165,000 remain. The board of directors or a committee of the board of directors will administer the plan including, without limitation, the selection of the persons who will be granted plan options under the plan, the type of plan options to be granted, the number of shares subject to each plan options and the plan option price.

The per share exercise price of shares granted under the plan may be adjusted in the event of certain changes in the total purchase price payable upon the exercise in full of options granted under the plan. Officers, directors and key employees of and consultants to HNS will be eligible to receive non-qualified options under the plan.

Only officers, directors and employees of HNS who are employed by HNS or by any subsidiary thereof are eligible to receive incentive options.

EMPLOYMENT AGREEMENTS

STEVEN POMERANTZ

Effective January 1, 2000, we entered into a two year employment agreement with Steven A. Pomerantz, Chief Executive Officer, President and Treasurer. The agreement provides for an annual base salary of \$100,000 and is terminable for cause. The agreement also provides for quarterly bonuses of up to \$10,000, based upon our attainment of quarterly sales revenue benchmarks of \$600,000. Mr. Pomerantz has, in the past, voluntarily accrued certain portions of his salary owed him by us. To date, all such amounts have been repaid.

CHRISTOPHER TISI

Effective January 1, 2000, Health & Nutrition Systems International, Inc. entered into a two year employment agreement with Christopher Tisi, our Vice President of Sales & Marketing and Secretary. The agreement provides for an annual base salary of \$100,000 and is terminable for cause. The agreement also provides for quarterly bonuses of up to \$10,000, based upon our attainment of quarterly sales revenue benchmarks of \$600,000.

ITEM 7. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Health & Nutritional Systems International, Inc. has, in the past, engaged in related party transactions with J.C. Herbert Bryant III, who, served as Vice President and Secretary between March 18, 1998 and September 13, 1999. The entity controlled by Mr. Bryant, KMS-Thin Tab 100, Inc., purchased products from us for resale to its customers on terms no more favorable than those given to unaffiliated third parties in arms'-length transactions. For the year ended December 31, 1999, KMS-Thin Tab 100, Inc. made aggregate purchases of herbal supplements of \$136,944 from us. For 1998, purchases totaled \$62,766.

Steven Pomerantz and Tony Musso and affiliated companies advanced to HNS a total of \$104,109 during 1998. These advances did not bear interest and no other consideration was received. As of this date, these advances have been repaid.

ITEM 8. DESCRIPTION OF SECURITIES

COMMON STOCK

The Company is authorized to issue 30,000,000 shares of common stock, par value \$.001 per share of which approximately 6,793,894 shares were issued and outstanding as of December 31, 1999. Holders of the shares are entitled to one vote per share on each matter submitted to a vote at a meeting of shareholders. The common stock do not have cumulative voting rights or preemptive rights and there are no redemption or conversion privileges attached thereto. Holders of common stock are entitled to receive ratably such dividends as may be declared by the company and to participate ratably in the distribution of any assets legally available for distribution with respect to the common stock. The Company does not expect to pay dividends for the foreseeable future.

FLORIDA ANTI-TAKEOVER STATUTES; INDEMNIFICATION

Florida has enacted legislation that may deter or frustrate a take-over of a Florida Corporation. The Florida Control Share Act generally provides that shares acquired in excess of certain specified thresholds will not possess any voting rights unless such voting rights are approved by a majority of the corporation's disinterested shareholders. The Florida Affiliated Transactions Act generally requires super majority approval by disinterested directors or shareholders of certain specified transactions between a corporation and holders of more than 10% of the outstanding voting shares of the corporation (or their affiliates). The Florida law permits the Company's Articles of Incorporation to require the Company to indemnify the Company's directors, officers, employees and agents.

PART II

ITEM 1. MARKET PRICE OF AND DIVIDENDS ON THE REGISTRANT'S COMMON EQUITY AND OTHER STOCKHOLDER MATTERS

As of March 31, 2000, there were 98 shareholders of record of our common stock. Our common stock is not included for trading on any exchange or quotation system. There are approximately 6,793,894 shares of common stock issued and outstanding.

The Transfer Agent for our common stock is Florida Atlantic Stock Transfer, Inc. 7130 Nob Hill Road, Tamarac, FL 33321.

In January 1997, the shareholders approved an amendment to the articles of incorporation to increase the number of shares of common stock, par value \$0.001 per share. We increased our authorized common stock from 7,500,000 to 30,000,000.

In January 1997, our board of directors authorized a forward stock split of 1.771144278607 shares for each share then outstanding, not including the shares underlying warrants and other shares of common stock which were issued in connection with an offering of shares in 1995, which were canceled. The per share information included in the accompanying financial statements and related notes are restated to reflect this stock split.

DIVIDED POLICY

We have never paid cash dividends on our common stock. We presently intend to retain future earnings, if any, to finance the expansion of our business and we do not anticipate that any cash dividends will be paid in the foreseeable future. The future dividends policy will depend on our earnings, capital requirements, expansion plans, financial condition and other relevant factors.

ITEM 2. LEGAL PROCEEDINGS

We are not a party to any material legal proceedings.

ITEM 3. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS

Not Applicable

ITEM 4. RECENT SALES OF UNREGISTERED SECURITIES

In October 1995, we sold in a private placement 59,000 shares for a purchase price of \$0.50 per unit, which were ultimately converted into an aggregate of 59,000 shares of our common stock to 10 persons who were either accredited or otherwise sophisticated investors with whom we had pre-existing relationships and access to relevant information concerning us in an offering exempt

from registration under the Securities Act in reliance on Sections 3(b) and Rule 504 of Regulation D of the Securities Act. We received gross proceeds of \$29,500 in this transaction. We did not utilize the services of an underwriter and we paid no commissions or other compensation for sales made in this private placement.

In January 1997, we consummated the private sale of an aggregate of 265,000 shares of common stock at a purchase price of \$.50 per share to 24 persons who were either accredited or otherwise sophisticated investors. The securities were exempt from registration under The Securities Act pursuant to Rule 504 of Regulation D thereunder.

In May 1998, we completed a private placement to 6 individuals of an aggregate of 57,550 units, each unit consisting of one share of common stock and one warrant to purchase one share of common stock at a purchase price of \$2.00 per share, expiring May 19, 2000 (the "1998 Offering"). Inasmuch as these individuals were either accredited or otherwise sophisticated individuals with whom we had preexisting relationships and had access to relevant information about us, the issuance of these securities was exempt form the registration requirements of the Securities Act pursuant to the exemption set forth in Sections 3(b) and Rule 504 of Regulation D of the Securities Act. We received gross proceeds of \$37,325 and we paid no commissions or other compensation for sales made in this private placement.

In March 1999, we consummated the sale to 51 individuals, in a private placement of units, each consisting of (i) four shares of common stock, (ii) one warrant to purchase one share of common stock at a purchase price of \$.50 per share ("\$.50 Warrants") and (iii) one warrant to purchase one share of common stock at a purchase price of \$2.00 per share. Each of the \$.50 Warrants and the \$2.00 Warrants expire in one year from their issuance. We issued an aggregate of 1,363,488 shares of common stock, 341,872 \$.50 Warrants and 341,872 \$2.00 Warrants, receiving gross proceeds of \$374,898. Inasmuch as these investors were accredited or otherwise sophisticated investors or had a preexisting relationship with us and access to relevant information concerning us, the issuance of these securities was exempt, from the registration requirements of the Securities Act pursuant to the exemption set forth in Sections 3(b) and Rule 504 of Regulation D of the Securities Act.

ITEM 5. INDEMNIFICATION OF DIRECTORS AND OFFICERS

The Florida Business Corporation Act permits the indemnification of directors, employees, officers and agents of Florida corporations. The Company's Articles of Incorporation and Bylaws provided that the Company shall indemnify its directors and officers to the fullest extent permitted by the Corporation Act. Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, the Company has been informed that, in the opinion of the Securities and Exchange Commission, such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

PART F/S

The following audited financial statements for Health & Nutrition Systems International, Inc., including the audited balance sheet at December 31, 1998 and 1997 and the related audited statements of operations, changes in stockholder's equity and cash flows for each of the years ended December 31 1998 and 1997 have been audited by Butner & Kahle CPA's, PA, as indicated in their report with respect thereto, and are included herein in reliance upon the authority of said firm as experts in giving said reports.

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PART III

| Exhibits | Description of Exhibits |
|----------|---|
| | |
| 3.1(a) | Articles of Incorporation of Health & Nutrition Systems International, Inc.* |
| 3.1(b) | Amended Articles of Incorporation of Health & Nutrition Systems International, Inc.* |
| 3.1(c) | Amended Articles of Incorporation of Health & Nutrition Systems International, Inc.* |
| 3.2 | By-Laws of Health & Nutrition Systems International, Inc.* |
| 10.1 | Employment Agreement between Health & Nutrition Systems International, Inc. and Steven Pomerantz* |
| 10.2 | Employment Agreement between Health & Nutrition Systems International, Inc. and Christopher Tisi* |
| 10.3 | Agreement with NationsBank Business Finance Corporation |
| 27.1 | Financial Data Schedule for 1998 |
| 27.2 | Financial Data Schedule for 1999 |
| | |

 $^{^{\}star}$ Previously filed.

SIGNATURES

In accordance with Section 12 of the Securities Exchange Act of 1934, the Registrant caused this Amendment to its Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized.

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC.

Date: May 12, 2000 By: /s/ Steven Pomerantz

Steven Pomerantz, President and Treasurer

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|-----------------------------------|-----|
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| Statements of Operations | F-4 |
| Statement of Stockholders' Equity | F-5 |
| Statements of Cash Flows | F-6 |
| Notes to Financial Statements | F-7 |

The Board of Directors and Stockholders Health & Nutrition Systems International, Inc. West Palm Beach, Florida

We have audited the accompanying balance sheets of Health & Nutrition Systems International, Inc. as of December 31, 1999 and 1998, and the related statements of operations, stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Health & Nutrition Systems International, Inc. as of December 31, 1999 and 1998, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Butner & Kahle CPAs PA West Palm Beach, Florida May 1, 2000

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. BALANCE SHEETS December 31, 1999 and 1998

| | 1999 | 1998 |
|---|----------------------|--------------------------|
| ASSETS | | |
| CURRENT ASSETS Cash and equivalents Accounts receivable (net of reserve of \$61,336 at | \$ 154,246 | \$ 36,805 1999 |
| and \$13,200 at 1998) | 235,173 | 31,287 |
| Inventory | 120,326 | 112,859 |
| Prepaid expenses and other current assets | 66,239 | 2,066 |
| Total current assets | 575, 984 | 183,017 |
| FIXED ASSETS Furniture, fixtures and equipment (net of depreciation of \$65,981 at 1999 and \$53,180 at 1998) | | 16,611 |
| OTHER ASSETS | | |
| Due from related parties | 8,146 | 10,861 |
| Other assets (net of amortization of \$1,397 and \$691) | | |
| Total other assets | 26,483 | |
| Total Assets | \$ 651,869 | 15,365 \$ 214,993 |
| 76662 | ======= | ======= |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| CURRENT LIABILITIES Accounts payable | \$ 227,304 | \$ 113,923 |
| Accrued taxes | 10,946 | 2,380 |
| Due to related parties | 19,465 | 104,109 |
| Capital leases current portion | 6,994 | 3,892 |
| Other current liabilities | | 9,145 |
| Total current liabilities | 264,709 | 233,449 |
| Capital leases less current portion | 6,327 | 4,277 |
| Total Liabilities | 271,036 | 237,726 |
| STOCKHOLDERS' EQUITY Common stock, \$0.001 par value, authorized 30,000,000 shares, 7,487,894 shares at 1999 and 6,062,606 shares at 1998 | ======= | |
| Issued and outstanding | 7,488 | 6,063 |
| Additional paid in capital | 685,540 | 312,005 |
| Stock subscription receivable | (700) | (1,027) |
| Accumulated deficit | (311,495) | (339,774) |
| Total stockholders' equity (deficit) | 380,833 | (22,733) |
| Total Liabilities and Stockholders' Equity | \$ 651,869 ====== | \$ 214,993 ====== |

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. STATEMENTS OF OPERATIONS For the Years Ended December 31, 1999 and 1998

| | 1999 | 1998 |
|--|---------------------|-------------------------|
| REVENUE | | |
| Sales of products | \$ 1,885,855 | \$ 924,653 |
| Less: Returns and allowances | (18,055) | (2,245) |
| Net sales | 1,867,800 | 922,408 |
| OPERATING EXPENSES | | |
| Cost of sales | 729,994 | 462,008 |
| Gross profit | 1,137,806 | 460,400 |
| Other operating expenses: | | |
| Selling expenses | 289,060 | 180,875 |
| Office expenses | 182,103 | 70,674 |
| Outside services | 104,176 | 45,678 |
| Salaries, wages and benefits | 354,998 | 307,508 |
| Professional services | 49,505 | 31,599 |
| Occupancy expenses | 31,911 | 30,671 |
| Bad debts | 80,138 | 18,359 |
| Depreciation and amortization | 13,507 | 7,611 |
| Other expenses | 6,840 | 3,865 |
| Total expenses | 1,112,238 | 696,840 |
| | | |
| Profit (loss) before other income (expense) and taxes: | 25,568 | (236,440) |
| Other income (expense) | 2,711 | (17,954) |
| Income tax expense | | |
| Net profit (loss) | \$ 28,279 ====== | \$ (254,394) ======= |
| Net profit (loss) per share basic | \$ 0.004 ====== | \$ (0.0434) ======= |
| Net profit (loss) per share assuming dilution | \$ 0.004 ======= | \$ (0.0434) ======= |
| Weighted average number of shares | 6,775,250 | 5,848,678 |
| Weighted average number of shares assuming dilution | 7,458,994 | 5,848,678 ======= |

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY December 31, 1999 and 1998

| | Number of Shares Outstanding | Common Stock | Additional Paid in Capital | Stock Subscription Receivable | Accumulated Deficit | Total Stockholders' Equity (Deficit) |
|--|------------------------------------|--------------------|----------------------------------|-------------------------------------|------------------------|--|
| BALANCES, DECEMBER 31, 1997 | 5,634,750 | \$ 5,635 | 147,645 | (1,087) | (85,380) | \$ 66,813 |
| Shares issued for cash Options exercised for cash Shares issued for services Officer and director options for | 79,000 5,000 8,856 | 79 5 9 | 44,821 2,495 4,419 | | | 44,900 2,500 4,428 |
| services exercised Collection of subscription receivable | 335,000 | 335 | 112,625 | 60 | | 112,960 60 |
| Net Loss | | | | | (254,394) | (254, 394) |
| BALANCES, DECEMBER 31, 1998 | 6,062,606 | 6,063 | 312,005 | (1,027) | (339,774) | (22,733) |
| Shares issued for cash | 1,425,288 | 1,425 | 373,535 | | | 374,960 |
| Collection of subscription receivable | | | | 327 | | 327 |
| Net profit | | | | | 28,279 | 28,279 |
| BALANCES, DECEMBER 31, 1999 | 7,487,894 ====== | \$ 7,488 ====== | 685,540 ===== | (700) ===== | (311,495) ====== | \$ 380,833 ======= |

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31, 1999 and 1998

| | 1999 | 1998 |
|---|--|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES Net profit (loss) Adjustment to reconcile net loss to net cash provided by | \$ 28,279 | |
| (used in) operating activities: Depreciation and amortization Shares issued for services and options for services exercised (Increase) decrease in accounts receivable (Increase) decrease in inventory (Increase) decrease in prepaids and other current assets Increase (decrease) in accounts payable Increase (decrease) in accrued liabilities | 13,507 62 (203,886) (7,467) (64,173) 113,381 (581) | 11,761 |
| Total adjustments | | 194,395 |
| Net cash provided by (used in) operating activities | (120,878) | (59,999) |
| CASH FLOWS FROM INVESTING ACTIVITIES Investment in trademarks Acquisition of fixed assets Other assets | (1,747) (45,592) (11,763) | (866) (3,005) |
| Net cash provided (used) by investing activities | (59,102) | (3,871) |
| CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from issuance of common stock Proceeds (repayment) of financing Advances from (repayments to) related parties | 374,898 5,152 (82,629) | 47,460 (9,192) (992) |
| Net cash provided (used) by financing activities | 297,421 | 0.72.0 |
| Net increase (decrease) in cash and equivalents | 117,441 | (26,594) |
| CASH and equivalents, beginning of period | 36,805 | 63,399 |
| CASH and equivalents, end of period | \$ 154,246 ====== | \$ 36,805 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | | |
| Non-cash investing and financing activities: Shares issued for services and options for services exercised | \$ 62 | \$ 117,388 |

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. NOTES TO FINANCIAL STATEMENTS

NOTE 1. DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

DESCRIPTION OF BUSINESS--Health & Nutrition Systems International, Inc. ("HNS" or the "Company") is a marketer and distributor of health and nutrition herbal supplements. The Company was incorporated in Florida on October 25, 1993. HNS product sales consist of seven primary dietary supplements: Thin TabR, Carb CutterTM, This Tab Mahuang Free, On The MoveTM, Thin Tab With Chitosan, Ultra Zoom 2000TM, Thin BarTM. These products are sold primarily wholesale to health stores, drug stores, nutrition centers, and other retailers. Additionally, the products are sold through certain related parties to similar customer types. The current markets are concentrated in North America and Puerto Rico. Two manufacturers produce all of the HNS dietary supplements.

USE OF ESTIMATES--The preparation of financial statements in accordance with generally accepted accounting principles requires the use of management's estimates. These estimates are subjective in nature and involve judgments that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at fiscal year end and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

CASH EQUIVALENTS - The Company considers all highly liquid debt instruments purchased with maturities of three or fewer months to be cash equivalents. Cash equivalents consist primarily of investments in money market funds.

INVENTORIES--Inventories are stated at the lower of cost or market with cost being determined on a first-in, first-out basis.

PROPERTY, EQUIPMENT, LEASEHOLD IMPROVEMENTS, AND DEPRECIATION--Property and equipment are carried at depreciated cost. Depreciation is provided using the straight-line or MACRS methods, were not materially different from the straight-line method, over the estimated economic lives of the assets, which range from three to seven years. Leasehold improvements are amortized over the expected lease term. The Company reviews the valuation of fixed assets and their remaining economic lives annually and adjusts depreciation accordingly.

TRADEMARKS--The Company records the costs of trademarks as intangible assets and amortizes their value over their estimated economic life.

REVENUE RECOGNITION--Sales revenue is recognized at the date of shipment to customers. Provision is made for an estimate of product returns and doubtful accounts and is based on historical experience.

ADVERTISING COSTS--The Company expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising event takes place. Advertising expenses for years ending 1999 and 1998 were \$125,592 and \$90,549 respectively.

STOCK-BASED COMPENSATION--The Company applies the intrinsic value method in accounting for its stock options issued to employees. Accordingly, no compensation expense will be recognized for options granted with an exercise price equal to market value at the date of grant. Compensation is recorded when options are exercised when the exercise price is below the market value of the stock.

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. NOTES TO FINANCIAL STATEMENTS

INCOME TAXES-- Prior to April 1, 1996, the Company elected S Corporation status under the applicable sections of the Internal Revenue Code (IRC) and relevant state income tax regulations, whereby income of the Company was included in the income tax returns of its shareholders. Accordingly, the financial statements for the periods prior to that date do not reflect the income tax effects of the Company's operations. Effective April 1, 1996, the Company elected to be taxed as a C Corporation under the provision of the IRC.

For the periods subsequent to April 1, 1996, deferred tax assets and liabilities are recognized for the expected future tax consequences attributable to differences between the tax bases of assets and liabilities and their financial reporting amounts at each period end based on enacted tax laws and tax rates in effect for the periods in which the differences are expected to reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

EARNINGS (LOSS) PER COMMON SHARE--Basic earnings (loss) per share is based on the weighted effect of all common shares issued and outstanding, and is calculated by dividing net income (loss) by the weighted average shares outstanding during the period. Diluted earnings per share is calculated by dividing net income by the weighted average number of common shares used in the basic earnings per share calculation plus the number of common shares that would be issued assuming conversion of all potentially dilutive common shares outstanding. The exercise or conversion of securities that would be antidilutive are not presented. This was the case in 1998. In 1999 the dilutive effect of warrants, if exercised, would have been less than \$0.01 per share.

COMPREHENSIVE INCOME--The Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the year ended December 31, 1998. The Company did not have any components of comprehensive income.

SEGMENT INFORMATION--The Company adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," in the year ended December 31, 1998. SFAS No. 131 supersedes SFAS No. 14, "Financial Reporting for Segments of a Business Enterprise," replacing the "industry segment" approach with the "management" approach. The management approach designates the internal organization that is used by management for making operating decisions and assessing performance as the source of the Company's reportable segments. SFAS No. 131 also requires disclosures about products and services, geographic areas and major customers. The adoption of SFAS No. 131 did not affect the Company's results of operations or financial position.

NOTE 2. INCOME TAXES

Income (loss) before income taxes consisted of the following:

| December 31, 1999 | December 31, 1998 |
|-------------------|-------------------|
| | |
| \$28,279 | \$(254,394) |

Income tax benefit (provision) consisted of the following:

| | December 31, 1999 | December 31, 1998 |
|--|-------------------|-------------------|
| | | |
| Current income taxes | \$ | \$ |
| Deferred income taxes | | |
| Increase (decrease) in valuation allowance | (6,763) | 47,620 |

NOTE 2. (CON'T)

Deferred tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities. They are measured by applying the enacted tax rates and laws in effect for the years in which such differences are expected to reverse. The significant components of the Company's deferred tax assets and liabilities are as follows:

| | December 31, 1999 | December 31, 1998 |
|--|-----------------------------|------------------------|
| Deferred tax assets: Accounts receivable reserves Net operating loss carry-forwards Stock for services | \$ 9,470 9,068 22,319 | \$ 25,313 22,307 |
| Total deferred tax assets | 40,857 | 47,620 |
| Valuation allowance | (40,857) | (47,620) |
| Deferred tax liabilities: | | |
| Total net deferred tax assets | | |

The Company has established a valuation allowance for the deferred tax assets. This valuation allowance was recorded in accordance with SFAS 109, which requires that a valuation allowance be established when there is significant uncertainty as to the realizability of the deferred tax assets. Management believes that, based on a number of factors, including prior net operating losses, that there is sufficient uncertainty regarding the realizability of these deferred tax assets. The deferred tax assets were calculated for both years using United States federal tax rate of 15% and a Florida tax rate of 5.5% for an effective tax rate of 19.675%. There were non-deductible permanent differences for meals and entertainment and penalties of \$9,791 and \$12,210 for the years ending December 31, 1999 and 1998 respectively. The net operating loss carry-forwards of \$43,090 remaining at December 31, 1999 expire in 2018.

NOTE 3. FINANCING ARRANGEMENTS

ACCOUNTS RECEIVABLE FACTORING--The Company factors certain of its accounts receivable with a commercial finance company subsidiary of a bank. The factor purchases receivables for 97% of the face amount of certain invoices and the Company maintains a reserve account with the factor of 15% of the outstanding receivables held by the factor. The reserve account may be charged additional fees from 1% to 3% on invoices paid beyond the agreed to terms.

NOTE 4. RELATED PARTY TRANSACTIONS

The Company has engaged in related party transactions with an individual who, at the time of the transactions, was an officer of the Company, but has since resigned. The entity controlled by this individual, KMS-Thin Tab 100, Inc., purchased products from the Company for resale to its customers on terms no more favorable than those given to unaffiliated third parties in arms'-length transactions. For the years ended December 31, 1999 and 1998, KMS-Thin Tab 100, Inc. made aggregate purchases of approximately \$136,944 and \$62,766 respectively. In 1998, there were sales to previously related parties of approximately \$110,000 and a loan to a previous related party of \$10,861 since reduced to \$8,146. Additionally, in 1998, as indicated on the balance sheet, there were advances due to the chairman and president of the Company and companies owned by them of \$104,109. In 1999 these advances were paid down to \$19,465.

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. NOTES TO FINANCIAL STATEMENTS

NOTE 5. COMMON STOCK

AUTHORIZED SHARES--The Company has authorized 30,000,000 shares of common stock, par value \$0.001 per share.

STOCK OFFERINGS IN PRIVATE PLACEMENTS --- The Company has engaged in several private placements of common stock. In 1998, the Company offered 700,000 shares of common stock and 700,000 warrants to purchase one common share at \$2.00 for a combined price of \$1.10 per share and warrant. This offering was amended in March, 1999 when the Company offered four shares of common stock and two warrants to purchase one share each, one at \$0.50 and one at \$2.00. In this offering the Company received proceeds net of expenses of \$374,898 and issued 1.363.488 shares of common stock and 683,744 warrants.

STOCK AND OPTIONS ISSUED FOR SERVICES --- The Company authorized the 1998 Stock Option Plan of the Corporation in May, 1998. The plan set aside a reserve of 2,500,000 shares of common stock for this purpose. At this time, the board of directors granted 335,000 to two board members to purchase shares at \$0.001 per share. The options were exercised and restricted shares were issued. The Company recorded \$112,960 in compensation to those directors, or \$0.337 per share. A total of 61,800 additional shares were issued during the year ended December 31, 1999 at \$0.001 per share for services.

NOTE 6. COMMITMENTS, CONTINGENCIES, AND CERTAIN CONCENTRATIONS

LEASE COMMITMENTS--The Company leases 6,000 sq. feet as its office and warehouse space under the extension of a lease to December 31, 2002. The lease payments are \$2,010 per month.

The Company also leases various equipment under non-cancelable financing leases. The future annual lease payments at December 31, 1999 were as follows: \$6,994 in the period ending December 31, 2000, \$3,606 in the period ending December 31, 2001 and \$2,721 in the period ending December 31, 2002.

LEGAL MATTERS--The Company has been subject to legal proceedings and claims arising in the ordinary course of business. The Company disputed a bill for promotional materials from 1995. The vendor has not sought collection since that time and management does not expect any potential outcome to have a material adverse effect on the Company's financial condition, results of operations, or cash flows. The Company is also subject to two actions which in the aggregate claim \$30,000. The Company denies any liability in theses actions and is defending them.

PRODUCT LIABILITY--The Company is insured to the extent of \$5 million for product liability claims and uses vendors who are also insured. There is a risk that certain vendors may not have sufficient product liability insurance or may loose their insurance, or the Company may not be able to insure at reasonable cost. In any of these events, there could be a material adverse effect on the financial condition, results of operations, or cash flows of the Company.

CERTAIN CONCENTRATIONS--The Company purchases a number of its products from single sources and has sales to several major customers. The loss of any one source or major customer could adversely affect the financial condition, results of operations, and cash flows.

NOTE 7. SEGMENT INFORMATION

The Company has sales from seven primary dietary supplements. These dietary supplements are sold to customers in the United State and Puerto Rico. The Company does not prepare information for internal use regarding each of the products other than total revenues for each product and gross profit from each product for those that represent greater than 10% of the reported combined revenues, as it is impractical to do so. All of the operating segments are under the guidance of the chief operating officer who is the segment manager. All of the products sold are offered to all customers of the Company.

Enterprise-wide disclosures about revenue by significant products, gross profit from significant product segments, and major customers are presented below.

| | December 31, 1999 12 Months | December 31, 1998 12 Months |
|-----------------------------|--------------------------------|--------------------------------|
| Revenues: | | |
| Thin Tab 30 | \$ 405,312 | \$223,222 |
| Thin Tab 90 | 874,130 | 228,757 |
| Other products sales | 588,358 | 470,429 |
| | | |
| Total revenues | \$1,867,800 | \$922,408 |
| | ======= | ====== |
| Gross profit: | | |
| Thin Tab 30 | \$ 291,419 | \$134,602 |
| Thin Tab 90 | 655,597 | 153,953 |
| Other products gross profit | 190,790 | 171,845 |
| | | |
| Total gross profit | \$1,137,806 | \$460,400 |
| | ======== | ======= |

MAJOR CUSTOMERS--Health & Nutrition Systems International, Inc. sells a significant amount of its products to the national distribution centers of a nationwide chain of nutrition centers. It also sells a significant amount of its products to a pharmacy chain with many retail operations. These large customers have dominant positions within their markets and the Company monitors the financial condition of these customers. Sales to these two customers were \$986,641 and \$208,205 during the years ending December 31, 1999 and 1998 respectively. At December 31, 1999 and 1998, amounts due from these two customers accounted for 26% and 76%, respectively of gross trade receivables.

NOTE 8. STOCK COMPENSATION PLAN

At December 31, 1999, the Company had one stock-based compensation plan. The 1998 Nonqualified Stock Option Plan initiated in May, 1998. The plan set aside a reserve of 2,500,000 shares of common stock for this purpose. Any options granted expire 10 years from the grant date and are immediately vested. At that time, the board of directors granted 335,000 to two board members to purchase shares at \$0.001 per share. The options were exercised and restricted shares were issued. Compensation cost of \$112,960 was recorded. There were no outstanding options at December 31, 1999 and 1998.

The Company accounts for this plan under Accounting Principles Board Opinion No. 25, under which no compensation cost will be recognized. As future options are granted and not immediately exercised, compensation costs for these options under the Company's plan also will be determined based on the fair value of the option at the grant date consistent with Statement of Financial Accounting Standards No. 123,

HEALTH & NUTRITION SYSTEMS INTERNATIONAL, INC. NOTES TO FINANCIAL STATEMENTS

NOTE 8. (CON'T)

"Accounting for Stock-Based Compensation" ("SFAS 123"), and will be disclosed to reflect the reported and pro forma net income (loss) and earnings per share on a basic and diluted basis. The fair value of each option grant will be estimated on the date of grant using the Black-Scholes option pricing model using assumptions in calculating compensation costs for expected stock price volatility, a risk-free interest rate, and an expected average life of the option.

NOTE 9. SUBSEQUENT EVENTS

Subsequent to December 31, 1999 the company entered into a lease agreement with its current landlord for 4,000 sq. feet of additional commercial warehouse space. For a lease payment of \$1,767.02 expiring December 31, 2000

In February, 2000 the board of directors canceled 650,000 shares of stock previously issued for services contracted but neither rendered nor paid.

FACTORING AGREEMENT

THIS AGREEMENT is made this 03 day of November, 1998, between NATIONSBANC BUSINESS FINANCE CORPORATION (NationsBanc") and Health & Nutrition Systems International, Inc. (the "Client").

RECITALS

The Client from time to time will own accounts receivable resulting from the Clients sale of products or services. The Client wishes to sell certain accounts receivable to NationsBanc in accordance with the terms hereof For purposes hereof, the following terms shall have the following meanings: (a) the term "Receivables" shall mean all receivables, instruments, accounts, chattel paper, notes, contract rights and general intangibles resulting from the Clients sale of products or services before, on or before the date hereof; and (b) the term "Account Debtor" shall mean each person or entity obligated to pay any Receivable.

Now, therefore, for good and valuable consideration, the parties agree as follows:

- 1. Purchase of Receivables. The Client shall, at such intervals as NationsBanc may require, tender to NationsBanc all Receivables then owned by the Client. Promptly after such tender, NationsBanc shall notify the Client if NationsBanc wishes to purchase any or all of such Receivables. The parties agree as follows with respect to each Receivable that NationsBanc elects to purchase:
 - (a) The purchase price (the "Purchase Price") for cash Receivable shall be 96.75% of the face value thereof (or such lesser percentage as the parties may from time to time agree upon with respect to specific Receivables).
 - (b) The parties shall consummate the Clients sale of each Receivable as promptly as practicable after NationsBanc's election to purchase the Receivable. The parties shall take the following actions to effect each such purchase and sale:
 - (i) NationsBanc shall pay the Client an amount equal to the Purchase Price less the Reserve Amount (as defined herein).
 - (ii) The Client shall execute and deliver to NationsBanc, an assignment or endorsement (or both) of the Receivable in such form as NationsBanc may require. In addition, the Client shall deliver to NationsBanc: (aa) if requested by NationsBanc, a purchase order signed by the Account Debtor; (bb) if requested by NationsBanc, a valid invoice with evidence of shipment of goods in accordance with any applicable purchase order, (cc) if requested by NationsBanc, a certificate duly executed by or on behalf of the Account Debtor stating that all services have been

satisfactorily completed in accordance with the purchase order; (dd) any contracts, agreements, chattel paper, notes, securities and instruments evidencing or relating to the Receivable; (ee) any credit memoranda relating to the Receivable; and (fl) such other documents and certificates as NationsBanc may request.

- (c) From and after the Clients assignment of any Receivable to NationsBanc, NationsBanc shall control and shall be entitled to collect and receive all amounts payable under the Receivable. NationsBanc shall from and after such time be vested with all of the Clients rights in the Receivable including without limitation: (i) the Clients right to stop in transit any shipment of merchandise evidenced by the Receivable; and (ii) the Clients right of replevin and reclamation with respect to the merchandise evidenced by the Receivable. NationsBanc shall have the right at its sole option to take possession of and sell such merchandise at public or private sale at the Clients expense for the purpose of paying the Clients obligations to NationsBanc. The Client shall not sue or make any collection on or with respect to any Receivable assigned hereunder except as otherwise authorized or directed by NationsBanc. All remittances received by the Client with respect to Receivables purchased by NationsBanc shall be held in trust for NationsBanc, and the Client will immediately deliver to NationsBanc all checks, monies or other forms of payment received with respect to such Receivables. NationsBanc assumes no responsibility in the acceptance of checks or other forms of exchange in payment of the Receivables acquired by it hereunder. NationsBanc may in its sole discretion extend the time for payment under, or make any compromise, adjustment or modification with respect to, any Receivable assigned hereunder without the Client's consent and without in any manner affecting the representations, warranties or agreements of the Client set forth herein.
- (d) NationsBanc shall not be obligated to purchase any Receivable hereunder unless and until: (i) NationsBanc accepts an assignment of the Receivable in accordance with the terms hereof; and (h) all other terms and conditions set forth herein with respect to such purchase shall have been satisfied. NationsBanc's purchase of any Receivable or Receivables on one occasion shall not obligate NationsBanc to purchase other Receivables on future occasions.
- (e) All invoices relating to the Receivables shall be in such form as NationsBanc, may from time to time approve. Such invoices shall, at NationsBanc's option, bear a legend notifying the Account Debtor of the assignment hereunder and directing the Account Debtor to make payment to NationsBanc at such address as NationsBanc may specify. NationsBanc shall be entitled, in its discretion, to mail all invoices relating to Receivables

purchased by it. The Client shall upon demand reimburse NationsBanc for all postage, clerical and other costs incurred by NationsBanc in connection with any such mailing.

2. Reserve Account.

- (a) The Client shall maintain a reserve account (the "Reserve Account") on the books of NationsBanc, or any designee of NationsBanc, having at all times an aggregate balance that is not less than the Specified Percentage (as defined herein) of the outstanding balance of all Receivables then held by NationsBanc. NationsBanc shall be entitled to withhold such amount (the "Reserve Amount") from the Purchase Price of each Receivable as is necessary to ensure that the aggregate balance of the Reserve Account is not less than the minimum amount required hereunder. The Reserve Account shall be an account maintained on NationsBanc's books, and NationsBanc shall not be obligated to: (i) maintain cash or other funds in such account; or (ii) segregate funds or other amounts held in or credited to the Reserve Account from other funds held by NationsBanc. The Client shall not be entitled to any interest or income on amounts credited to the Reserve Account. The Specified Percentage shall mean 15.00% or such other percentage as NationsBanc may from time to time specify.
- (b) If at any time the Client incurs any obligation to NationsBanc hereunder, NationsBanc shall be entitled, without limitation, to charge the Reserve Account with the amount of such obligation.
- (c) If at any time the aggregate amount of the Reserve Account is less than the minimum amount required hereunder, the Client shall upon demand of NationsBanc immediately remit the amount of such deficiency to NationsBanc.
- (d) NationsBanc may, in its sole discretion, from time to time remit funds to the Client if NationsBanc in its discretion determines that the balance of the Reserve Account at such time exceeds the minimum amount required hereunder. NationsBanc shall remit to the Client the balance remaining in the Reserve Account after: (i) termination of this Agreement; and (ii) the Clients satisfaction of all of its obligations to NationsBanc hereunder.

3. Fees.

- (a) One time closing costs of \$500.00.

for such month will equal or exceed \$1,250.00 (the "Minimum. Amount"). If the Discount Amount for any calendar month is loss than the Minimum Amount, then the Client shall, not later than 15 days after the end of such calendar month, pay NationsBanc an amount equal to the excess of the Minimum Amount over the Discount Amount for such month. For purposes hereof, the "Discount Amount" for each calendar month shall equal 3.25% of the aggregate face amount of all Receivables tendered to NationsBanc hereunder during such month. NationsBanc may, at its option, charge the Reserve Account for amounts owed by the Client under this subparagraph.

(c) Additional fee of 1% on invoices pad 46 to 75 days from invoice date. Additional fee of 2% on invoices paid 76 to 15 days from invoice date. Additional fee of 3% on invoices paid 106 days from invoice date and beyond.

4. Representations and Warranties.

(a) The Client expressly represents, warrants, under-takes and agrees as follows with respect to each Receivable assigned to NationsBanc: (i) the Client is the lawful owner of each 3uch Receivable subject to no liens, claims or security interests; (ii) each Receivable shall be sold and assigned to NationsBanc as absolute owner free and clear of all liens, claims and security interests (iii) each Receivable represents an amount owed to the Client as a result of a bona fide sale in the ordinary course of business of a product or service to an Account Debtor who is not affiliated with the Client; (iv) no Receivable is or will be subject to any dispute or claim by the Account Debtor as to price, terms, quality, quantity or delay in shipment; (v) no Account Debtor shall have asserted, or shall otherwise be entitled to, any offset, counterclaim, contra account or any defense of any kind or character; (vi) no Receivable will be subject to any discount, deduction, allowance or special payment terms; (vii) the Client does not have and will not have at the time of any assignment any knowledge of any fact that would or could affect the validity or collectibility of any Receivable, (viii) no Receivable will represent a delivery of merchandise; upon "consignment," "guaranteed sale," "sale or return," "payment on reorder" or similar terms; (Ix) no Receivable will represent a "pack, bill and hold" or similar transaction; (x) the names of the Account Debtors and the amounts owing on the due dates of each Receivable are and will be correctly stated in all instruments of assignment. schedules, invoices or other documentation famished by the Client to NationsBanc; (xi) no Receivable will have a due date that is more than 30 days from the invoice date unless otherwise approved by NationsBanc; (xii) no other sale, assignment or grant of a security interest or lien of any kind whatsoever presently exists or will hereafter be created in favor of any person or entity with respect to the Receivable; (xiii) any and all information furnished by the Client to NationsBanc in connection with the sale of the

Receivable will be true and correct at the time that such information is famished to NationsBanc; (xiv) the Client has strictly complied with all applicable laws and regulations in connection with the Clients sale of products or services giving rise to the Receivable; (xv) the Client will use all proceeds from the sale of Receivables solely for business purposes; and (xvi) each Receivable will be payable in United States dollars.

- (b) The Client authorizes NationsBanc to represent and warrant to any subsequent transferee or assignee of any Receivable that the Receivable represents a legally valid indebtedness of the Account Debtor for the amount of such Receivable and that there are no known defaults, offsets or counterclaims with respect to the Receivable. The Client shall indemnify NationsBanc from and against any liability incurred by NationsBanc, or any claims made against NationsBanc, as a result of any such representation or warranty by NationsBanc.
- 5. Covenants of Client The Client shall comply with each of the following covenants during the term hereof:
 - (a) The Client shall deliver to NationsBanc from time to time such financial statements as NationsBanc may request. NationsBanc may, at any time during normal business hours, inspect, verify and check all of the Clients books, accounts, records, orders, correspondence and papers that NationsBanc deems relevant to the Receivables. NationsBanc shall be entitled, without limitation, to inspect and audit the Clients books, records, accounts, files or inventory and make extracts or copies thereof.
 - (b) The Client shall do or cause to be done all things necessary to preserve and keep in fall force and effect its existence, rights and privileges as a corporation or partnership, as the case may be, under the laws of its state of organization.
 - (c) The Client will not create, incur, assume or suffer to exist any lien or other encumbrance (except in favor of NationsBanc) on: (i) the Receivables, (whether now existing or hereafter arising); (ii) any inventory now or hereafter owned by the Client. or (iii) any proceeds of the foregoing.
 - (d) The Client shall not merge into or with, consolidate with, acquire control of, or sell all or a substantial part of its assets to, any other person or entity. In addition, the, Client shall not suffer or permit any change in the ownership or control of its outstanding capital stock or other equity securities, without prior written consent from NationsBanc.

- (e) Notwithstanding any contrary provision set forth herein, the Client shall not sell or tender for sale to NationsBanc any Receivable if: (i) complete deliveries shall not have been made under any agreement, representation or understanding between the Client and the Account Debtor under the Receivable; (ii) there is any disagreement or dispute with respect to the quality, quantity or consideration of the debt or any applicable product or service relating to the Receivable; or (iii) the Receivable is not for a certain, definite, undisputed and liquidated amount.
- (f) The Client shall notify NationsBanc of any Insolvency with respect to any Account Debtor as promptly as practical after the Client becomes aware of such Insolvency. For purposes hereof, Insolvency shall be deemed to have occurred when:
 - (i) a general meeting of unsecured creditors shall be called by the Account Debtor or on behalf of the Account Debtor:
 - (ii) a voluntary or involuntary proceedings shall have been instituted in a United States Bankruptcy Court to adjudge an Account Debtor bankrupt;
 - (iii) a petition shall have been filed in a United States Bankruptcy Court for the corporate reorganization of an Account Debtor (Chapter X) or for the arrangement of the debts of an Account Debtor (Chapter XI);
 - (iv) a receiver is appointed of the whole or any part of the property of an Account Debtor; $\,$
 - (v) an Account Debtor, or a third party on behalf of an Account Debtor, shall have made a general offer of compromise, in writing, to his, her or its creditors for less than his, her or its indebtedness;
 - (vi) possession shall have been taken of an Account Debtors assets under an assignment or deed of trust executed by the debtor for the benefit of his, her or its creditors;
 - (vii) a creditors committee shall have been formed for the sole purpose of liquidation;
 - (viii) possession shall have been taken of an Account Debtors business assets under a chattel mortgage given thereon;
 - (ix) a sale in bulk is made of an Account Debtors property;

- (x) an Account Debtors assets shall have been sold under a writ of execution or attachment, or a writ of execution shall I have been returned unsatisfied;
 - (xi) an Account Debtor shall have absconded;
- (xii) an Account Debtors assets shall have been sold under a distraint or levy by any taxing authority, or by a landlord;
- (xiii) an Account Debtor shall file an assignment or make a proposal to creditors under the Canadian Bankruptcy Act;
- (xiv) a Receiving Order is made against an Account Debtor under the Canadian Bankruptcy Act;
- (xv) an Account Debtors assets shall have been sold under the Canadian Bank Act; or
- (xvi) a Winding-Up Order under the Dominion Winding-Up Act (Canada) is made against an Account Debtor.
- 6. Attorney-in-Fact. NationsBanc shall be entitled to bring suit in its name or in the name of the Client, or both of them to collect or enforce any Receivable assigned hereunder. The Client hereby makes, constitutes and appoints NationsBanc and each of its officers, or any person whom NationsBanc may designate, with full power of substitution, the true and lawful attorney of the Client, and authorizes the attorney or his. her or its substitute, at the Client's cost and expense, to execute all documents in the Client's name, and to do all other things necessary or appropriate to carry out this Agreement including without limitation: (a) endorsing the name of the Client upon any checks or other instruments that may come into NationsBanc's possession in payment of Receivables; (b) endorsing the name of the Client on any freight or express bill or bill of lading relating to any Receivable; and (c) taking all action as NationsBanc deems appropriate, including without limitation the execution and filing of financing statements, in the name of and on behalf of the Client to perfect any of the security interests granted to NationsBanc herein. If the Client defaults in the performance of its obligations hereunder or if NationsBanc terminates this Agreement, NationsBanc or the attorney-in-fact hereunder is hereby authorized to notify postal authorities to change the address for delivery of mail to the Client to such address as NationsBanc or such attorney-in-fact may designate and to receive and open mail addressed to the Client to enable NationsBanc to carry out this Agreement, The Client hereby ratifies and approves all acts of the attorney-in-fact and agrees that neither NationsBanc nor the attorney-in-fact will be liable for any acts of commission or omission nor for any error of judgment or mistake of fact or law. This power is coupled with an interest and is irrevocable so long as any Receivable assigned and sold to NationsBanc remains unpaid.

- 7. Waiver. The waiver by NationsBanc of any particular breach by the Client of a provision of this Agreement, or NationsBanc's failure to exercise; a right granted to it herein, shall not constitute a waiver of any subsequent breach or any other right.
 - 8. Indemnity and Repurchase Obligations.
 - (a) Barnett's purchase of a Receivable on a non-recourse basis shall not relieve the Client from any liability that might arise out of the Clients breach of any representations, warranties or agreements hereunder, or out of any unauthorized or fraudulent acts of the Client, its officers, employees or agents. In the event of any such breach or any such unauthorized or fraudulent act, the Client agrees that the Receivable shall be considered to have been purchased by NationsBanc with full recourse and shall upon NationsBanc's request be purchased by the Client for the outstanding balance thereof
 - (b) If any Account Debtor rejects or returns any merchandise after assignment of the applicable Receivable to NationsBanc or if any Account Debtor asserts any claim or defense against NationsBanc or the Client with respect to any Receivable assigned to NationsBanc or if any Account Debtor disputes any Receivable in whole or in part, the Client shall immediately upon Barnett's request repurchase the applicable Receivable for the outstanding balance thereof NationsBanc may in its discretion: (i) charge the Reserve Account with the amount of such Receivable; or (ii) require the Client to replace such Receivable with one or more other Receivables that arc acceptable to NationsBanc, If the Client obtains possession of any returned or rejected merchandise, then the Client shall hold such merchandise in trust for NationsBanc, at the Clients risk and expense, until the Client has repurchased the applicable Receivable from NationsBanc in accordance with the terms hereof.
 - (c) The Client shall indemnify NationsBanc from and against all losses, damages. liabilities and costs, including attorneys fees (whether incurred in connection with trial or appellate proceedings or otherwise), incurred by NationsBanc as a result of or in connection with: (i) any claim or defense which any Account Debtor or other person may have or assert against the Client or NationsBanc; or (ii) any breach of any of the Clients representations, warranties or agreements contained herein. If the Client incurs any indemnity obligations hereunder with respect to any Receivable, the Client shall, without limitation, upon NationsBanc's request repurchase the Receivable for a price equal to the outstanding balance of the Receivable.

- (d) NationsBanc shall have the right to charge (by setoff or otherwise) the Reserve Account or any of the Clients accounts maintained with any Bank (as defined herein), Without notice, for the amount of any of the Clients indemnity or other obligations hereunder.
- (e) The remedies set forth in this Agreement or otherwise available under applicable law shall be cumulative, and no election by NationsBanc to exercise any remedy shall preclude it from thereafter exercising any other remedy.
- 9. Termination. No termination or cancellation (regardless of cause or procedure) of the transactions or relationship contemplated under this Agreement shall in any way affect or impair the obligations, duties and liabilities of the Client or the rights of NationsBanc relating to any transaction or event occurring prior to such termination or cancellation. All undertakings, agreements, indemnifications, covenants, warranties and representations contained herein shall survive such termination or cancellation.
- 10. Expenses. The Client agrees to. pay, and save NationsBanc harmless against liability for the payment of, all out-of-pocket expenses arising in connection with the transactions contemplated herein (including any modifications relating hereto). Such expenses include, without limitation, the following: (a) any and all state documentary stamp taxes or other taxes (including interest and penalties, if any) which may be determined to be payable with respect to the execution and delivery of this Agreement or any assignment or other document executed in connection with this Agreement or any such modification; and (b) all search fees and filing fees incurred in connection with the transactions contemplated herein. The Client shall also pay all of NationsBanc's costs of enforcing this Agreement including NationsBanc's employee travel expenses, court costs and fees of attorneys and legal assistants (whether incurred in connection with trial or appellate proceedings).

11. Security Interest.

(a) In order to secure the Clients obligations to NationsBanc under this Agreement, as the same may be amended or restated from time to time, whether now existing or hereafter arising, including without limitation the Clients obligation to indemnify NationsBanc, the Client hereby grants to NationsBanc a continuing security interest in: (i) all Receivable-q now or hereafter owned by the Client; (ii) all funds or other assets of the Client now or hereafter held by NationsBanc or any Bank (as defined herein); (iii) all checking, savings, deposit and other accounts, together with all funds now or hereafter held therein, now or hereafter maintained by the Client with NationsBanc or any Bank; (iv) all of the Clients books, records, computer disks, tapes and software; (v) the Reserve Account and all funds now or hereafter held therein; (vi) all amounts now or hereafter owed by

NationsBanc or any Bank to the Client; and (vii) any and all proceeds of any of the foregoing assets. For purposes hereof, the term "Bank" shall mean: (i) any bank or other financial institution that is now or hereafter a direct or indirect subsidiary of NationsBanc Banks, Inc. ("BBI") (or any successor to DBI) or that is now or hereafter directly or indirectly controlled by BBI; and (ii) any other bank or financial institution that is now or hereafter related to or affiliated with NationsBanc through common control (direct or indirect) or otherwise. The Client shall from time to time at 13arrietts request execute, and file in such filing offices as NationsBanc may request, such financing statements as NationsBanc may require to perfect the security interests granted herein.

(b) The Client authorizes and empowers NationsBanc, in its sole discretion, at any time after any default by the Client in the performance of its obligations hereunder to direct any Bank to: (i) place a hold on the Clients checking and other accounts now or hereafter maintained at the Bank; and (ii) appropriate funds from any such account and remit the same to NationsBanc. Each Bank is authorized to comply with each such direction made by NationsBanc without any duty to determine whether such direction, or any action pursuant thereto, is authorized hereunder or otherwise complies with the terms hereof No such Bank, shall have any liability to the Client or any other entity as a result of the Banks complianco with any such direction, and the Client shall indemnify each Bank from and against all such liability. NationsBanc is authorized to apply all funds received by it hereunder to the Clients obligations in turh order as NationsBanc may elect. The parties acknowledge that the amount held in each such account may exceed the amount of the. Clients obligations as ultimately determined. The Client agrees that neither NationsBanc nor any Bank, nor any of their respective affiliates, shall be liable for the dishonor of any item as the result of a hold being placed on the Clients accounts or as the result of any appropriation of funds in any such account in accordance with the terms hereof.

12. Notices. Any notice or other communication required or permitted hereunder shall be In writing and shall be delivered by (a) personal delivery; (b) courier; or (c) certified or registered mail, postage prepaid. Any such notice shall be decined given upon its being sent to the following address.

If NationsBanc, at:

NationsBanc Business Finance Corp. 50 North Laura Street 17th Floor Jacksonville, FL 32202-3664 Attn: Doug Monda If the Client, at:

Health & Nutrition Systems International, Inc. 3750 Investment Lane #5 West Palm Beach, FL 33404 Attn: Steven Pomerantz

- 13. Third Parties. Each of the Banks is a third party beneficiary of this Agreement, and each Bank is authorized to: (a) enforce its rights hereunder against the Client: and (b) comply with any request or direction of NationsBanc under or in connection with this Agreement. If at any time NationsBanc is entitled to charge or debit the Clients account maintained with any Bank or if at any time NationsBanc is entitled to offset the Clients obligations against funds in any such account, each Bank is authorized to pay over and remit funds in any such account to NationsBanc upon any request of NationsBanc. No such Bank shall be required to inquire into NationsBanc's authority to make any such request, arid no Bank sha)l have any liability to the Client as a result of the Banks compliance with any such request (whether or not such request is authorized hereunder).
- 14. Account Statements. NationsBanc may from time to time send the Client statements showing the status of the Clients accoints hereunder. Each such statement shall constitute an account stated and shall be binding upon the Client with respect to the matters shown therein except to the extent that the Client, not later than 30 days after the date of each statement, provides NationsBanc with written exceptions to the statement.
- 15. Miscellaneous. This Agreement shall be governed and construed in accordance with Florida law. The Client shall not assign this Agreement without the prior written consent of NationsBanc. This Agreement shall be binding upon, and shall inure to the benefit of, the parties hcreto and their respective heirs, legal representatives, successors and permitted assigns. This Agreement contains the entire agreement between the parties hereto regarding the subject matter hereof, excepting only assignments and schedules thereto that may be executed from time to time. This Agreement sliall not be modified except by written instrument signed by all of tho parties hereto. The Client agrees to execute such further instruments as may be required by NationsBanc to evidence the transactions contemplated herein. If any provision of this Agreement is found invalid, the remaining provisions of this Agreement shall not be affected thereby. Nothing set forth herein or otherwise shall; (a) render the parties partners of one another; or (b) constitute the Client as an agent of NationsBanc.
- 16. Term. The term of this Agreement shall be for an initial term of I year (12 Months) from the date of execution and shall be automatically renewed for successive renewal terms of I year (12 Months) periods each unless terminated at the end of the initial term or any renewal term by any party giving, the other wTitten notice of termination at least sixty (60) days prior to the end of such period. If the Client obtains alternate finauicing rroin any NationsDanc or NationsBank affiliate, and wishes to terminate this Agrooment, the remaining term of this Agreement will be waived.

17. Jury Trial Waiver. NationsBanc, the Client and, if applicable, the guarantors set forth below, hereby knowingly, voluntarily and intentionally waive any right any may have to a trial by jury in respect of any litigation based on this agreement, the guaranty set forth below or any transactions contemplated herein or therein, or arising out of, under or in connection with this agreement, such guaranty or any related document, or any course of conduct, course of dealing, statements (whether verbal or written) or actions of any party hereto, to the guaranty or to any related document. The parties consent to jurisdiction and venue in the state or federal courts in any county where NationsBanc maintains an office. This provision is a material inducement for the parties entering into the subject transaction.

IN WITNESS WHEREOF, the undersigned have duly executed this Agreement as of the date first above written. $\,$

NationsBanc Business Finance Corp.

Health & Nutrition Systems International, Inc.

| Ву: | By: |
|---------------|------------------|
| | |
| Doug Monda | Steven Pomerantz |
| Its: Director | Its: President |

For good and valuable consideration, each of the undersigned guarantors (collectively, the "Guarantors"), jointly and severally. hereby unconditionally and irrevocably guarantees to NationsBanc Business Finance Corporation ("NationsBanc") the full, prompt and unconditional payment and performance, when due, of all obligations (collectively, the "Obligations") of Health & Nutrition Systems Intemational,.Inc. (the "Client") now or hereafter due under the foregoing Factoring Agreement between NationsBanc and the Client (as such agreement may from time to time be amended or restated). Each of the Guarantors also agrees, jointly and severally, to pay all costs (including attorneys fees whether incurTed in connection with collection, trial, appeal or otherwise) of collection against the Guarantors under this Guaranty. Each Guarantor shall provide NationsBanc with such financial statements and tax returns as NationsBanc may from time to time request. Each Guarantor agrees that from time to time NationsBanc may, without notice to the Guarantors and without affecting any liability of any Guarantor: (a) exchange, release, sell (by foreclosure or otherwise), apply, or otherwise deal with any collateral for payment or performance of the Obligations at the election of NationsBanc, (b) release any guarantor or other person at any time liable for the Obligations or any part thereof; (c) extend, renew, or modify the terms of or accelerate the Obligations, in whole or in part; (d) modify the terms of the foregoing Factoring Agreement or any other document in any way related to any Obligations; or (e) waive or fail to enforce any of its rights under any agreement evidencing, relating to or securing the Obligations. Except as prohibited by applicable law, each of the Guarantors waives any right to require NationsBanc: (a) to continue providing factoring or other services to the Clients; (b) to make any presentment, protest, demand or notice of any kind, including notice of any nonpayment of the Obligations or of any nonpayment related to any collateral, or notice of any action or nonaction on the part of the Client, NationsBanc, any surety, endorser, or other guarantor in connection with the Obligations or in connection with the creation of new or additional obligations; (c) to resort for payment or to proceed directly or at once against any person, including the Client or any other guarantor; (d) to proceed directly against or exhaust any collateral held by NationsBanc from the Client, any guarantor or any other person; (e) to pursue any other remedy within NationsBanc's power; or (f) to commit any act or omission of any kind, or at any time, with respect to any matter whatsoever. Each of the Guarantors also waives any and all rights, claims and defenses arising by reason of: (a) any "one action" or "anti-deficiency" law or any other law which may prevent NationsBanc from bringing any action, including a claim for deficiency, against any of the Guarantors, before or after NationsBanc's commencement or completion of any foreclosure action, either judicially or by exercise of a power of sale; (b) any election of remedies by NationsBanc which destroys or otherwise adversely affects any of the Guarantors subrogation rights or any of the Guarantors rights to proceed against NationsBanc for reimbursement, including without limitation, any loss of rights that any of the Guarantors may suffer by reason of any law limiting, qualifying or discharging the Obligations; (c) any disability or other defense of the Client of any other guarantor, or of any other person, or by reason of the cessation of the Client's liability for any reason whatsoever, other than payment in full in legal tender, of the Obligations; (d) any right to claim discharge of the Obligations on the basis of

unjustified impairment of any collateral for the Obligations; (e) any statute of limitations; or (f) any defenses given to guarantors at law or in equity other than actual payment and performance of the Obligations. If the Client or any other person at any time pays any of the Obligations, and thereafter NationsBanc is required to remit the amount of that payment to the Client's trustee in bankruptcy or to any similar person, under any federal or state bankruptcy law or law for the relief of debtors, the Obligations shall be considered unpaid for the purpose of enforcement of this Guaranty. Each of the Guarantors further waives and agrees not to assert or claim at any time any deductions to the amount guaranteed under this Guaranty by virtue of any right of setoff, counterclaim, counter demand, recoupment or similar right, whether such claim, demand or right may be asserted by the Client or any Guarantor. Each of the Guarantors agrees that, upon the occurrence of a default under the Factoring Agreement, NationsBanc may exercise against any or all of the Guarantors any or all of the rights NationsBanc may have against the Client, including (without limitation) any right of setoff. Each of the Guarantors also agrees that the paragraphs of the Factoring Agreement under the heading "Miscellaneous" and "Jury Trial Waiver" shall apply to this Guaranty as well, and the Guarantors shall be bound by the terms thereof. No formal acceptance of this Guaranty by NationsBanc is necessary to make this Guaranty effective. The failure of any person named below as a Guarantor or any other person to sign this Guaranty shall not discharge or otherwise impair the liability of any person who signs this Guaranty. This Guaranty shall be a continuing guaranty.

Dated: November 03, 1998

| Guarantor: | |
|-----------------------|--|
| Steven Pomerantz | |
| Tony Musso | |
| Other 30% Owner 2 | |

ADDENDUM TO FACTORING AGREEMENT

The Factoring Agreement between Banc of America Business finance Corporation (formerly known as NationsBanc Business Finance Corporation) and Health & Nutrition Systems International, Inc. dated November 4, 1998 is amended as follows:

- A. The Purchase Price of accounts receivable, as stated in paragraph 1(a) of the Factoring Agreement shall be 97% of the face value thereof.
- B. The monthly minimum of \$1,250 as outlined in paragraph 3(b) will be increased to \$5,500. If Health & Nutrition Systems International Inc, fees are less than \$5,500, Health & Nutrition Systems International, Inc. has the option to make up the difference the following month.
- C. The terms of this Agreement shall be for an initial term of 12 months ("Term") from the date of execution and shall be automatically renewed for successive renewal terms of Term periods each unless terminated at the end of the initial term or any renewal term by the Client giving Bank of American written notice of termination at least sixty (60) days prior to the end of each period. If the Client obtains alternate financing from any Bank of America of NationsBank affiliate, and wishes to terminate this Agreement, the remaining term of this Agreement will be waived. bank of America shall be excused from performing any obligation(s) to Client in the event Client commits an Event of Default Bank of America may terminate this Agreement by giving thirty (30) days notice, except that in the event Client commits an Event of Default, Bank of America may terminate immediately and without notice. Notwithstanding termination, Bank of America shall retain all of its rights, including all lien rights in the Receivable until all obligations due Bank of America are fully discharged.

This Addendum is hereby made apart of the Factoring Agreement. All other rights, terms and conditions of the original Factoring Agreement remain in effect.

| Banc of America Business Finance Corporation | Health & Nutrition Systems International, Inc. |
|---|--|
| Ву: | Ву: |
| Title: | Title: |

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ANNUAL AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

```
YEAR
       DEC-31-1998
          JAN-01-1998
            DEC-31-1998
                        36,805
                       0
                 44,487
                 (13,200)
112,859
             183,017
                         69,791
                53,190
       214,993
237,726
                         4,277
              0
                        0
                        6,063
                   (28, 796)
214,993
                      922,653
             922,653
                        462,008
              1,158,848
             (17,954)
             18,359
             1,360
             (236,440)
        (236,440)
                     0
                    0
                           0
                (236,440)
(.043)
                  (.043)
```

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ANNUAL AUDITED FINANCIAL STATEMENTS FOR YEAR ENDED DECEMBER 31, 1999 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

```
YEAR
       DEC-31-1999
           JAN-01-1999
             DEC-31-1999
                        154,246
                        0
                296,509
             (61,336)
120,326
575,984
                        115,383
                65,981
               651,869
       264,709
                         6,327
              0
                         0
                        7,488
                    373,345
          1,867,800
1,867,800
651,869
              729,994
1,852,232
2.711
              2,711
80,138
             2,040
               28,279
           28,279
                      0
                     0
                            0
                   28,279
                      .004
                    .004
```